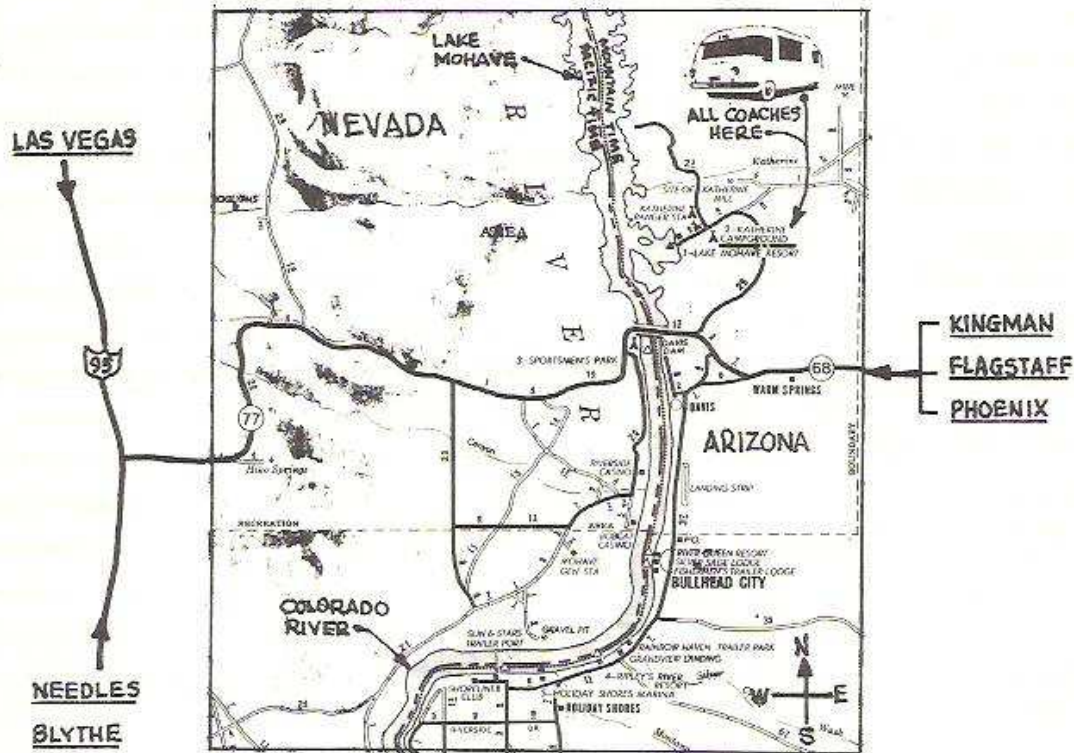




ULTRA MOTOR COACH CLUB



NOVEMBER 1975 • NEWS LETTER • EDWARD A. MARTIN



KATHERINE CAMPGROUND RALLY IS SET FOR THE 15TH THRU 18TH OF JANUARY 1976. THE CAMPGROUND IS IN A FEDERAL RECREATION AREA AND HAS 173 CAMPSITES IN A CLEAN, WELL-LANDSCAPED PARK. NO ELECTRICAL HOOKUPS, BUT WATER AND DUMP ARE AVAILABLE. RESERVATIONS ARE NOT NECESSARY. THE RANGER HAS ASSURED US THAT HE WILL TRY TO PLACE US WHERE WE CAN ALL BE TOGETHER. THE CAMP FEE IS \$2.00 PER NIGHT. THERE WILL BE A 50¢ PER DAY CLUB REGISTRATION FEE. THOSE HOLDING GOLDEN AGE PASSPORTS NEED PAY ONLY ONE-HALF OF THE CAMP FEE. SEE THE ABOVE MAP FOR LOCATION OF THE CAMPGROUND AND ROADS LEADING TO IT. THIS IS THE ONLY NOTICE YOU WILL GET, SO PLEASE DON'T LOSE IT. WE ARE LOOKING FOR A GOOD TURNOUT. THE WEATHER SHOULD BE GOOD AND COOL, WE HOPE! IF YOU SHOULD FEEL REAL LUCKY, AND WANT TO TEMPT THE GODS OF GOOD FORTUNE, THERE ARE SOME CASINOS JUST ACROSS THE RIVER IN NEVADA.

SILENT VALLEY RALLY HELD 23-26 OCTOBER 1975. NESTLED HIGH UP IN THE SAN JACINTO MOUNTAINS, IN AN OAK-SHADED HIDDEN VALLEY, NEAR IDYLLWILD AND PALM SPRINGS, OUR RALLY SPOT WAS THE CLOSEST THING WE COULD GET TO PARADISE. THE 35 ULTRA COACH FAMILIES WHO CAME TO THIS 460 ACRE SITE WILL LONG REMEMBER THIS RALLY. SILENT VALLEY IS A HIGH CLASS RV CAMPGROUND. THE MANAGEMENT AND EMPLOYEES TREATED US ROYALLY. THEY NORMALLY CHARGE \$12.00 PER NIGHT. SOUNDS HIGH, BUT WHEN YOU CONSIDER WHAT YOU GET IT IS REALLY A BARGAIN. WE HAD ROOMY, PAVED PARKING SPOTS, SURROUNDED BY GRASS AND EQUIPPED WITH ELECTRICAL, WATER AND CABLE TV OUTLETS. A HANDY DUMP FITTING WAS PROVIDED AT EACH SITE. THE SILENT VALLEY COMPLEX HAS TO BE SEEN AND EXPERIENCED TO BE APPRECIATED. SOMETIME WHEN YOU FEEL LIKE SPLURGING, LIVE IT UP, OR THROW ALL CAUTION TO THE WINDS, YOU SHOULD GO THERE -- TO HECK WITH HIGH GAS PRICES, THE RECESSION, THE DEPRESSION AND THE HIGH COST OF BEER. WITHIN WALKING DISTANCE OF OUR SPOT WERE THE ADULT CLUB HOUSE, YOUTH CENTER, RESTAURANTS, SWIMMING POOLS, SAUNAS,

TENNIS COURTS AND THE TROUT POND. THE SANITARY FACILITIES WERE SPOTLESSLY CLEAN. THROUGH THE EFFORTS OF ERNIE AND EDNA NEWHOUSE, WHO ARE STOCKHOLDERS IN THIS DEVELOPMENT BY U.S. RECREATION PROPERTIES, INC., OUR ULTRA COACH CLUB WAS ALLOWED TO ENJOY ALL THE ABOVE MENTIONED GOODIES AND TO PARK FREE FOR THE FOUR DAYS WE WERE THERE. ONLY COST TO CLUB MEMBERS WAS THE 50¢ PER DAY REGISTRATION FEE. WE DON'T SEE HOW YOU CAN BEAT THAT. WE THANK ERNIE AND EDNA FOR PICKING THIS LOVELY SPOT. OUR THANKS, AGAIN, TO OUR HOSTS, ERNIE AND EDNA NEWHOUSE, BILL AND RACHAEL HELANDER AND ALL THE GOOD FOLKS WHO WORKED SO HARD TO MAKE THIS, OUR 33RD WMU RALLY SUCH A SUCCESS. PRESIDENT MORY SNYDER, IN ADDITION TO DOUBLING AS WAGONMASTER/RALLYMASTER, WAS ALSO BUSY WITH HIS PRESIDENTIAL DUTIES. FIRST LADY, ESTHER SNYDER, "MANNED" THE OFFICE COACH WHICH WAS THE CENTER OF ACTIVITY. YOU WILL ALL AGREE, MORY SNYDER HAS BEEN A GREAT PRESIDENT.

1976 ULTRA CLUB DUES. NO INCREASE IN DUES! WITH EVERYTHING ELSE GOING UP, WHERE CAN YOU GET SUCH A BARGAIN? TO THOSE WHO HAVE NOT RENEWED YET, SEND IN YOUR CHECK AS SOON AS POSSIBLE. OUR BUSY, HARD WORKING TREASURER, EDNA NEWHOUSE, SAYS IT WILL SAVE HER A LOT OF TOIL OVER THE HOLIDAYS. IF YOU WANT TO GET THE MAGAZINE, MOTORHOME LIFE, ON TIME AND BEFORE THEIR SUBSCRIPTION PRICE GOES UP AND IF YOU WANT YOUR LISTING IN THE MEMBERSHIP DIRECTORY - THEN GET OUT THAT CHECK BOOK AND HURRY THAT \$10 ALONG THE WAY. EDNA WILL BREATHE A SIGH OF RELIEF AND THANK YOU. USE THE HANDY COUPON ON THE FLYER.



ULTRA COACH NAMEPLATES. MADE BY OUR TALENTED ANITA TEFFT, OF SAN MATEO, CALIF., THESE BEAUTIFUL PLATES ARE AVAILABLE TO CLUB MEMBERS AT COST. WE WANT YOU TO KNOW THAT ANITA DESIGNED AND FABRICATED THESE PLATES HERSELF - IN HER BOUDOIR. WATCH OUT FELLOWS, WOMAN'S LIB IS CATCHING UP WITH US. COST: \$6.00 POSTPAID,

PER SET OF TWO PLATES, WITH MOUNTING SCREWS. DISPLAY THEM PROUDLY ON THE FRONT AND BACK, OR THE SIDES OF YOUR COACH. SEND YOUR ORDER AND CHECK TO ULTRA COACH CLUB, 15239 EL SONETO DRIVE, WHITTIER, CALIF. 90605. OUR GOOD EMU FOLKS HAVE DECIDED TO KEEP THE OLD MONIKER: ULTRA VAN. SO BE IT!

THE GHOST OF ULTRA VAN HAS ARISEN AGAIN. RUMOR HAS IT THAT DAVE PETERSON, DESIGNER OF THE ULTRA VAN, HAS HOOKED UP WITH A SAILBOAT & MOTORCYCLE FIRM, OWNED BY A MR. BOB SHELL OF RICHMOND, CALIFORNIA, TO MAKE A CAUTIOUS START ON THE PRODUCTION OF THE ULTRA VAN. IT IS OUR UNDERSTANDING THAT THESE WILL BE EQUIPPED WITH A SIDE-MOUNTED V-8 ENGINE AND WILL BE OFFERED IN THE 22, 24 AND 27 FT. MODELS. NO DOPE ON PRICES. WE SUGGEST THAT THOSE WHO ARE INTERESTED GET IN TOUCH WITH DAVE PETERSON. AFTER ALL THE FALSE STARTS WE HAVE HAD ON A NEW ULTRA BABY, WE HOPE THAT THIS RASCAL GHOST MATERIALIZES INTO SOMETHING WE CAN GET OUR HANDS ON. YOUR REPORTER HAS HUNDREDS OF LETTERS ATTESTING TO THE FACT THAT THE ULTRA VAN (ULTRA COACH) IS THE ONLY WAY TO ROLL. COMPARED TO THE ABERRATIONS ON THE ROAD, WHICH PEOPLE CALL MOTORHOMES, THE ULTRA COACH IS FAR AHEAD ECONOMY WISE, WEIGHT WISE, SAFETY WISE AND BEAUTY WISE!

PREVIOUSLY OWNED ULTRA COACHES. ORIGINAL ULTRA COACHES ARE GETTING AS SCARCE AS HEN'S TEETH! IF YOU HAVE TO SELL, FOR GOODNESS SAKE - DON'T UNDERSSELL! IF YOU HAVE TO SELL, OR IF YOU KNOW OF ANYONE WHO WANTS TO BUY AN ULTRA COACH, GET IN TOUCH WITH YOUR EDITOR. A FEW PREVIOUSLY OWNED ULTRA COACHES ARE STILL AVAILABLE.

DIRECTORS AND GENERAL MEETINGS. AT THE DIRECTOR'S MEETING A COMMITTEE WAS APPOINTED TO SELECT A NEW SLATE OF OFFICERS FOR 1976. THE NAMES WILL BE PRESENTED TO THE MEMBERSHIP FOR A VOTE IN JANUARY. WE INVITE ALL EASTERN MEMBERS OF ULTRA (EMUs) AND WESTERN MEMBERS OF ULTRA (WMUs) TO SUBMIT THE NAMES OF THEIR CANDIDATES. DURING THE GENERAL MEETING VARIOUS LOCATIONS FOR THE APRIL 1976 RALLY WERE SUGGESTED BY THOSE PRESENT. A FIRM LOCATION WILL BE DECIDED UPON AT THE JANUARY RALLY. IT IS NOT TOO EARLY TO START MAKING PLANS TO ATTEND OUR NATIONAL EMU/WMU RALLY IN EARLY OCTOBER 1976 TO BE HELD ON A PIECE OF PROPERTY, NEAR IRONS, MICHIGAN, OWNED BY GEORGE AND VIOLETTE KRANTZ WHO WILL BE OUR HOSTS.

EMU RALLY REPORT.

THE FULL REPORT, BY NEVA BRINING, ON THE EMU OCTOBER 1975 RALLY HELD AT WAYNESVILLE, OHIO IS BEING PRINTED ELSEWHERE FOR ALL TO READ. THE EMUs ARE REALLY RUNNING AND, WHAT DO YOU KNOW, THEY HAVE A GOOD TIME TOO, LIKE US CRAZY WMUs.

SCUTTLEBUT AND STUFF.

THIRTY-ONE MEMBERS STAYED OVER SUNDAY NIGHT AND HAD DINNER AT THE CHUCK-WAGON RESTAURANT. NUMEROUS OTHER ACTIVITIES DURING THE RALLY CAME OFF LIKE CLOCKWORK AND WE THANK ALL THOSE RESPONSIBLE. THE MANAGEMENT OF SILENT VALLEY VERY GRACIOUSLY SUPPLIED US WITH A LARGE SELECTION OF HORS D'OEUVRES AT ONE OF OUR INDOOR BANQUETS. WE HOPE NO ONE NOTICED, BUT YOUR REPORTER MADE A PIG OF HIMSELF AND HAD NO ROOM LEFT FOR THE OTHER GOODIES. WE HAD A CAN SMASHING AND PUMPKIN DECORATING CONTEST. MUSCLES RACHAEL HELANDER WON THE CONTEST FOR THE FLATTEST CAN AND ARTISTIC MARY HOLLOWAY FOR THE BEST DECORATED PUMPKIN. SPOOKY TALES, WITH EERIE LIGHTS AND SOUND EFFECTS, BY RACHAEL HELANDER SCARED US OUT OF A YEAR'S GROWTH. WE HAVEN'T GOT MUCH GROWTH LEFT, AS IT IS! FRED LEARY DESERVES SPECIAL MENTION HERE. WE DONT KNOW WHEN THE POOR GUY FOUND TIME TO EAT, SLEEP, WALK HIS DOG OR WASH HIS BVDs. IT SEEMS THAT EVERYONE HAD A HOOK ON HIM FOR THIS, THAT OR SOME OTHER PROBLEM. HE HELD SOME VERY INFORMATIVE DEMONSTRATIONS OF SPARK PLUG INSTALLATION AND WHEEL BEARING MAINTENANCE. WE HEAR THAT BILL HELANDER IS INSTALLING A FORD V-8 ENGINE IN HIS COACH #459. HE GOT THE ENGINE FROM A FORD BRONCO 4-WHEEL DRIVE AND IS USING THE TRANSMISSION, ETC. LET US KNOW, BILL, HOW THIS JOB TURNS OUT. WE GOT A CARD FROM MRS FRANK CONNOLLY, FORMERLY MRS JIM CHERRY, FROM PLYMOUTH, MASS. HELEN AND HER HUSBAND STILL HAVE THEIR ULTRA COACH #432 (BRANDX). WE HOPE TO SEE THEM AT A RALLY SOON. JACK & LEE MOORE OF TORRANCE, CALIF., WERE AMONG THE FIRST TIMERS AT THE RALLY. THEY CAME IN THEIR TWO-TONED #292. THE J. B. SMALLS (JOE & YERNA) PAID US A FLYING VISIT FROM THE STATE OF WASHINGTON. THEIR COACH #517 IS UNDER-GOING MODIFICATIONS. HANS & MYA KRAEPELIEN AND ELSIE WILSON, WHO LIVE NEARBY, DROPPED IN ON US TO SAY HELLO. ON THE SICK LIST ARE JANET HART, BILL BORTON AND KEN CASSELMAN. WE WISH THEM ALL A SPEEDY RECOVERY. TED & INGA KOLLAR, OUR PUBLICITY TEAM, ARE DOING A GREAT JOB KEEPING THE ULTRA COACH UP FRONT. WE HAD A VISIT FROM DON RUMBAUGH OF SAN DIEGO, CALIF. DON IS A VERY INTERESTING AND KNOWLEDGABLE FELLOW. HE IS GOING TO INSTALL A DIESEL ENGINE IN HIS COACH AND IS PLANNING ON TAKING OFF FOR PERU. WE WERE GLAD TO GET A CALL FROM BOB MEYER OF GLENDORA, CALIF. WE HAVE NOT SEEN BOB FOR A LONG TIME AND WE HOPE HE CAN MAKE THE NEXT RALLY. ANDY & LORNA ANDERSON #237 OF WILLIAMS LAKE, B.C. CANADA WERE ON THEIR WAY TO THE RALLY WHEN THEIR COACH CAUGHT FIRE ON HY-80 NEAR SAN FRANCISCO. THEY GOT OUT SAFELY BUT THE COACH WAS COMPLETELY DESTROYED AND THEY LOST ALL THEIR PERSONAL BELONGINGS. WE MENTION THIS INCIDENT, NOT TO SCARE YOU BUT TO WARN YOU ABOUT A FEW THINGS. IT HAS BEEN ESTABLISHED THAT THIS WAS NOT A PROPANE FIRE. THE FIRE STARTED IN THE ENGINE COMPARTMENT, PROBABLY CAUSED BY A BROKEN OR LOSE FUEL LINE OR A FAULTY FUEL PUMP. THE "FIRE EXTINGUISHER" WHICH COMES WITH THE COACH WAS TOTALLY INADEQUATE. OK FOR A FRYING PAN FIRE, THAT'S ABOUT ALL. WE SUGGEST THAT A LARGE, FOAM-TYPE EXTINGUISHER BE CARRIED. TO HECK WITH THE EXTRA WEIGHT. DO NOT ATTACK THIS TYPE OF FIRE FROM ABOVE BY OPENING THE ENGINE COMPARTMENT DOORS. THIS ALLOWS THE FLAMES TO SPREAD INSIDE THE COACH. LEAVE THE ENGINE COMPARTMENT DOORS CLOSED AND ATTACK THE FIRE FROM UNDERNEATH. AS SPACE WILL ALLOW, WE ARE LISTING A NUMBER OF SERVICE ADDRESSES SENT IN BY MEMBERS; FROM HERB ELKINS, CORVAIR ENGINE PARTS, CURTS AUTO WRECKING, 8353 SAN FERNANDO RD. IN THE VALLEY. PHONE, (213) 768-3350. STAINLESS STEEL TANKS, THE TIN SHOP, 5626 LANKERSHIM BLVD, No. HOLLYWOOD, CA. PHONE, (213) 761-0338. FROM DOC FEARING, DUTCH MILLER CHEV. 1100 WASHINGTON AVE., HUNTINGTON, W. VA. 25710, PHONE, (304) 509-2310. IT IS WITH A HEAVY HEART THAT I HAVE TO REPORT THE PASSING OF MY LITTLE DOG SHEBA, MY CONSTANT AND FAITHFUL COMPANION FOR ELEVEN YEARS. *Edward A. Martin* 1014 VIA ESTRELLITA, REDONDO BEACH, CA. 90277.

October 10-11-12, 1975

Three Centuries Club

Waynesville, Ohio

Hosts: Don & Mickey Richards #379

EMU RALLY

The Three Centuries Club is a beautiful Club. It is comprised of the 1776 Inn, located on the bank of an old Mill Race, where the old Grist Mill is now a unique Gift Shoppe named HB & Me. The old fashioned Ice Cream Parlor is in an old red railroad caboose with one railroad car made into a Pizza Parlor. On the other side of the buildings you will find a large swimming pool and a tennis court. Beyond this is a large wooded section that is the picnic grounds and where the EMUS gathered on the banks of the Mill Race.

Don and Mickey had worked to plan the fun-filled weekend. By 10:00 on Friday morning the UltraVans began to arrive and by Saturday nite the number was 19. Six each from Ohio and Michigan, two each from Kentucky and Indiana and one each from Illinois, Iowa and Florida. Friday was spent greeting each arrival and then visiting from coach to coach. Friday evening we walked to the 1776 Inn where each enjoyed the dinner of his choice. Then Don showed Slides of Caesar's Creek Pioneer Village where old buildings that would have been destroyed have been moved and are now being reconstructed. These buildings were in the section that will be flooded by the U. S. Army Corps of Engineers to make Caesar's Creek Lake. By the time this was over we were all ready to return to our Vans for a good night's sleep.

Saturday morning we had rolls and coffee in the shelter house. By 10:00 we were all ready to jump into Richard's Station Wagon, Houston's Ford Van, Brining's car and Herrmann's UltraVan for a trip down to Lebanon, Ohio. We visited The Warren County Historical Society Museum and then across the street to The Golden Lamb which is Ohio's Oldest Inn, for the luncheon of our choice. Then on to Fort Ancient thru one of Ohio's colorful sections with hills and sharp curves. The leaves were of all colors. We walked out to a Look Out Point where we could see out over the valley and in the distance see Ohio's highest bridge which is on State Route 71. Then over to Pioneer Village where we all roamed at will. Back to the campgrounds to prepare for our Pot Luck Supper which was held in the upstairs Lounge of the 1776 Inn. This was class—deep red carpet and the works. After we all ate too much the men gathered at one end of the Lounge where they had a Technical Session with Gus Brining at the helm. The women were at the other end with Neva Brining enjoying an exchange of recipes, hints, patterns, and crafts. The sessions ended in about two hours and we understand the men learned from each other and learned much about the running or not running of our UltraVans. Then to the camp fire until midnight.

Sunday morning found us again with rolls and coffee. Then in a circle around the dying campfire Don called the Business Meeting. One of the highlights was Helen Smith telling us about the National Rally in Canada with more reminders from the Krantz and the Fearings. Then George Krantz told us of the prospective Rally to be held next October on land they own in Michigan. We all voted it was the thing to do and all pledged their support. Another Rally is being planned for next May or earlier in Kentucky with the Fearings and Ellises doing the planning. Then in July the Houstons will host a Rally just across the border from Detroit in Canada. More information will be forthcoming on these. After the Meeting broke up most of us walked across the highway to the town of Waynesville where the Sauerkraut Festival was in progress.

Some of us returned home on Sunday afternoon and some remained over to leave on Monday. This was one outstanding weekend. We were blessed with bright sunshine and warm breezes. We are sorry for those who missed it. Don and Mickey are the greatest!

THE EMUS ARE RUNNING!

Neva
Neva Brining, Historian

ULTRA VAN MOTOR COACH CLUBS, INC.

— A NON-PROFIT CORPORATION —



MINUTES OF THE GENERAL MEETING - October 25, 1975
Silent Valley, out of Banning, Calif.

President Mory Snyder called the meeting to order at 1:45 p.m. He extended a warm welcome to members, guests, and newcomers.

The minutes were approved as mailed.

Treasurer Edna Newhouse gave her report:	Previous balance	941.32
	Receipts	514.35
	Disbursements	496.58
	Present balance	959.09
	Savings Acct.	1000.00

The report was approved as read.

Ed Martin reported on rally registration: 33 vehicles in attendance. After much calculating it was decided Tom Shepherd from Portland, Oregon had come a bit farther than Barr Musser from Ogden, Utah. New members Leo & Verle Key, Mick & daughter Lisa Leary, Herb & Blanche Elkins, Merrill & Joan McKee, Jerry & Helen Reiff were introduced. Also introduced were guests Carl & Ernestine Schutz, Jerry Barnett, Jack & Lee Moore, and former Ultra owner Elsie Wilson.

Report of the Board of Directors Meeting was given by Carl Foster. The Board authorized payment of printing cost for the "Tune Up" bulletin by Fred Leary. The Board appointed the nominating committee of Al Lyles, Ed Martin, and Carl Foster. They will report on a slate of officers to be voted on at the January rally.

Carl Foster asked Dick Baker to give details on the two rally sites for January so the membership could select by vote. The dates are January 15, 16, 17, 1976.

1. Katherine's Landing on the Colorado River, the Arizona side. A primitive camp, \$2.00 per coach (\$1.00 for Golden Age card-holders) no hookups, and no advance reservations, a restaurant nearby. Located 110 miles south of Las Vegas.
2. Hacienda Casino Campground in Las Vegas. A developed campground, all utilities, a meeting place available, and pool. Fee \$4.25 per night. Also a package deal which includes buffet brunch, midnight show and cocktail, use of recreation area, 1 pkg. of 20 nickels, all for \$11.95 each for two people.

A hand count was taken and the vote was decided in favor of the Colorado River site. It was suggested those who wished to could go on to Las Vegas afterward for a mini-rally at the Hacienda Campground.

Edna Newhouse reminded the membership that dues for 1976 are due January 1st. Those who joined at this rally are paid through 1976. She asked that members please pay now.

Ed Martin made an earnest plea for news items, helpful hints, listings of coaches to buy or sell. He does need the cooperation of all in gathering material for the Newsletter. He is hoping for a good response.

Ernie Newhouse asked for snapshots of rally events or people to include in the photo album which is on display at all rallies.

The matter of a club flag or pennant was again brought up. Designs are needed so a choice can be made, if the idea should be pursued.

Ed Martin reported on the maintenance manual that has been in the process of completion for some time. It has turned out to be such a big project those compiling

it have decided it must be done as bulletins and collected for use in loose leaf folders. Any previous bulletins could be reproduced for those needing them. The third bulletin, "Tune It", will be included with the next rally mailing.

President Mory reported that Anita Tefft has made some very attractive ULTRA COACH signs in plastic to replace the Ultra Van signs. She has made enough for all, and is asking only her cost of \$5.00 for each set of 2 signs. They will be available after the meeting at this rally, or later by writing to the Newhouse address and sending \$6.00 to cover postage, handling, and the signs.

Mother Snyder has the Ultra folded notepaper available. Members may order from her, \$1.50 per packet of 25 notes.

The president also suggested those wanting the Ultra coach calling cards with name imprinted, please sign up on the bulletin board. The cost is \$3.50 for 200 cards. Phil Phillips assumes this responsibility and will have the completed orders at the next rally.

There was discussion regarding the name badges being revised to "Ultra Coach" instead of the present "Ultra Van". Ernie Newhouse will check this out to see if a new cut would be within reasonable cost.

The first prizes (a tie) for coach decoration went to new members McKee (#521) and Key (#307) - and for Laslo (#474), the booby prize. In the bean guessing contest the first prize of a can of beans went to Thelma Sonneborn.

Ed Martin reported the availability of seals for push rod tubes at \$13.95 a set of 24, less 10% for club members. Contact him for further details.

President Snyder told of the suggestion of Dr. Robert Franz, our other member from Antioch, for a rally in the Russian River area. He would like to host such a rally at the Oddfellows Camp, 100 miles north of San Francisco. There are some hookups, \$3.50 per night, a very beautiful area. Mory suggested this be kept in mind for a future fall rally.

The president thanked sheriffs Kathy Phillips and Ethel Darwin for their work of collecting 25¢ from those who failed to wear their name badges. He also thanked the Newhouses and the Helanders for a wonderful job of hosting this special rally.

The meeting was adjourned at 2:35 p.m. and was followed by drawings for prizes.